

# CIGNA PHARMACY + ACCREDO

Leading the way in specialty drug management and clinical care

Together, we are accelerating a new model in specialty drug management. We are maintaining and advancing Cigna's focus on customer touch points, utilization & wastage management, drug optimization and coordinated clinical care.

This foundation, combined with the clinical expertise and scale from Accredo®, will drive greater cost management and whole person care through expanded access, deep clinical specialization, and a more personalized experience for our customers living with complex and costly conditions. We are focused on:



## Increasing scale for better cost management

Expanding and advancing Cigna's specialty drug management solutions with Accredo's local presence and clinical access.

27

Accredo pharmacy facilities across the United States<sup>1</sup>

Scale

and efficiencies of operations

99.1%

access to specialty drugs<sup>2</sup>



## Greater clinical excellence for optimal outcomes

Accredo's condition-specific pharmacists, nurses and other interdisciplinary teams with extensive experience in specific disease states and medications.

15

Accredo Therapeutic Resource Centers<sup>SM</sup> (TRC) providing deep clinical support<sup>1</sup>

550

Accredo home infusion nurses on staff<sup>1</sup>

500

Accredo condition-focused pharmacists<sup>1</sup>



## Personalized experience for customer choice

Proactive connections and support, when and how customers want it.

>90%

of specialty drugs at Accredo have an assistance program available and are supported by Accredo copay assistance coordination teams<sup>3</sup>

Digital

advances including text, online, chat, or phone

200+

trusted Accredo physician advisors work directly with prescribers and their practices<sup>1</sup>

Together, all the way.®



## Increasing value with enhanced specialty drug management

Building on Cigna's foundation of deep, long-standing expertise in specialty drug management, we are expanding with Accredo for greater scale, access and clinical depth to help those who are living with complex conditions that require specialty medication. This allows for a complete view of our customers and a plan to help drive optimal outcomes and manage their overall costs.

## Provider engagement

We recognize that strong connections with prescribers and their staff, and a deep understanding of their needs are paramount. With Accredo's local presence, established relationships and therapy-specific expertise, the Accredo Physician Engagement team of over 200+<sup>1</sup> addresses the needs of and maintains relationships with your prescribers to help achieve optimal specialty care and service for our highest-touch customers.

## Therapeutic Resource Centers<sup>SM</sup> (TRC) provide deep clinical support

Through Accredo's 15 Therapeutic Resource Centers<sup>SM</sup> (TRC), we can provide even more comprehensive coaching for those living with complex and costly conditions. Each TRC acts as a smaller pharmacy with unique clinical features, therapy management programs and drug and condition-specific protocols to help achieve better outcomes for our customers. Pharmacists, nurses and interdisciplinary team members including nutritionists and social workers, have extensive training and experience in specific disease states and medications. This depth in clinical expertise, within our pharmacy solution, drives more engagement, connected experiences, and improvements in adherence and outcomes.

 Oncology

 Transplant

 Bleeding disorders

 Fertility

 HIV

 Cardiovascular

 Multiple sclerosis

 Hepatitis C


 Endocrine


 Pulmonary

 Cystic fibrosis

 Immune disorders

 Rare diseases

 Pulmonary arterial hypertension

 Rheumatoid arthritis and inflammatory conditions

**To learn more about how high-value, comprehensive specialty pharmacy benefits can help you and your at-risk employees, please contact your Business Development Lead.**



1. Accredo operations data, 2016. Subject to change. 2. 2018 analysis based on Express Scripts adjudicated claims volume for commercial and health plan payers for limited distribution, exclusive distribution, and open access specialty drugs. 3. 2019 analysis of manufacturer and foundation assistance programs for drugs to which Accredo has access.

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